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## Profile

Chartered Engineer with 30 years post graduate experience gained in the Building Services and Construction industry. The last 20 years of which have been executive level within three leading London-based consultancy firms. From 2013 I was a Board Director and owner of Chapmanbdsp Ltd.

## Overview

- Primary focus in the design and delivery of major commercial and mixed-use schemes in London from concept to completion (£10 – £600million)
- Management and financial control of internal multi-disciplinary design group
- Established personal relationships with the leading Architects, Structural Engineers, Developers, Project Managers and Cost Consultants.
- Appreciate and understand the client key drivers and benchmark appraisals.
- P&L accountability back to CEO, with responsibility for all legal and financial elements of projects.
- Business lead for graduate recruitment, training, and talent management.
- Involvement in all clients, marketing, and sales strategy across the sector
- Fully versant in NABERS, BREEAM and WELL and all associated environmental accreditations.
- Set up and attend monthly B2B sessions with other business leaders.

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## Founder | Owner

MattEngineering | London | Feb 2024 – present  
MattEngineering.com

## Board Director | Owner

Chapmanbdsp Ltd | London | Oct 2013 – Jan 2024

- Joined as Board Director to build the Commercial Sector offering and establish a design group.
- Part of Board that built the business from £8.9m 2013 to £23m 2023 in fee revenue.
- Secured, led, and delivered successful projects including 100 Liverpool St, 145 City Road, New City Court, Whiteleys Redevelopment, 120 Fleet St, 81 Newgate St, Angel Square and 1 Great St Helens
- Established the Commercial Sector within the business to circa £3.5-5m per annum fee revenue.
- Business expert in regeneration and full refurbishment schemes to assist client in achieving net zero carbon schemes.
- Helped establish the graduate training program and internal talent management system.
- Preparation with Bid Team of all sector marketing material, bids, and fee submissions

## **Director**

Hurley Palmer Flatt (now HDR) | London | Jun 2011 – Sep 2013

- Director responsible for the joint running of the newly established London West End office and sustainability team of appx forty people.
- P&L accountability back to the Executive Board.
- Sat on the technical, marketing and development boards to improve quality and technical delivery. Responsible for the design and delivery of major commercial, mixed use and residential schemes as well as securing new work via regular client presentations and business to business sessions.

## **Partner – Board Director**

SWECO (Previously Roger Preston and Partners) | Maidenhead | Nov 1996 – March 2011

- Joined as Principal Engineer in Nov 1996 becoming a Partner in 2003
- Part of the business sale to Grontmij in 2008
- Ran a Design Group of appx 25-30 people delivering primarily major commercial schemes in London.
- Prepared all bids, competition material and attended interviews and presentations.
- Regular monitoring of resources and billings
- Preparation of all fee proposals, interviews and bid material.
- Ran the internal Fire Engineering division.
- Regular front end advice to Architects
- Key schemes included Bloomberg HQ, The Walbrook, Mark Lane, Cheapside, Mid City Place, 51 Lime St, More London Plots 1,3,4 and 7 (PWC HQ) and Citibank HQ at Canary Wharf

## **Project Engineer**

EMCOR Drake and Scull | London | July 1994 – October 1996

- Lead Project Mechanical Engineer responsible for the design and specification approval of five stations on the Jubilee Line Extension
- Part of the Executive fast track training management programme

## **Technician – Senior Engineer**

Taymech (Taylor Woodrow Construction plc) | Hayes | September 1986 – June 1994

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## **Education**

**B Eng (Hons) – Building Services Engineering**

University of Hertfordshire  
| Hatfield | 1989 - 1992

